



# Deep Life Sciences Expertise with a Passion for Supporting our Client’s Mission

Tunnell is an employee-owned company, exclusively focused on Life Sciences. We believe that the quality and experience of our team differentiates Tunnell. We look for people with deep pharmaceutical and biotech experience who have a passion for supporting the mission of our clients.

Our colleagues are the type of people who are interested and curious about continuing to learn and have the interpersonal skills to partner effectively with our clients. We aren’t consultants who just provide advice - we enjoy pitching in to get the job done.

Tunnell supports the mission and objectives of a variety of Life Sciences organizations - biopharma, the U.S. Government, contract manufacturers, foundations, public/private partnerships and investors. The variety of clients and issues that we support give our team and our organization an ever-increasing breadth of experience to add to our deep industry and functional expertise.

## Tunnell at a Glance

- Founded in 1962 by **Ken Tunnell**
- Over **110** full-time team members
- Employee-owned
- Offices in **King of Prussia, PA** and **Bethesda, MD**
- Team includes **full - time employees** and a cadre of independent **contractors** for specialized needs

## We offer a range of services . . .



Tunnell Consulting provides advisory and consulting services to large and small biopharma companies, CMO’s and investors from product development to post-launch operational effectiveness.

It’s an exciting time and group of clients to work with given the new technologies, operating models, optimization challenges and most importantly - the opportunity to help patients get safe and effective therapies.

**TunnellConsulting.com**  
**610.337.0820**



Tunnell Government Services is dedicated to providing pharmaceutical and biotech expert professionals to support the public health mission of the Government.

Our team is passionate about the opportunity to partner with our government colleagues to focus on critical mission priorities (e.g. public health preparedness, pandemic response and bioterrorism.)

**TunnellGov.com**  
**443.315.3380**



Life Science organizations are becoming more and more virtual – so need help in finding scarce skills.

Turesol is Tunnell’s staffing agency and it specializes in supporting the resource needs of biopharma companies.

We provide professionals for temporary assignments and specialize in Manufacturing, Engineering, Clinical, Quality and Regulatory.

**Turesol.com**  
**610.715.1888**

## How we help our Clients

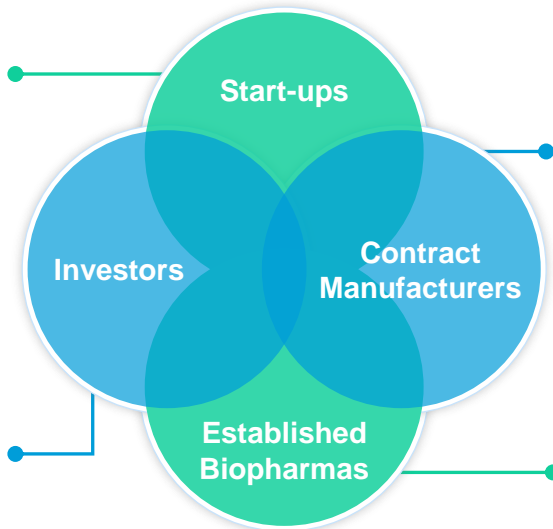
### Improve Probability of Success for Filing & Launch

- Provide Targeted Technical Support
- Develop Model for Commercial Operations
- Manage Entire Product Program

### Help Develop In-House Capabilities

- Program Management
- Interim Management Support
- Org Design and Governance

### Provide Reliable Information on Which to Make Investment Decisions



### Execute Your cGMP Related Manufacturing, Quality, Regulatory & Compliance Initiatives

- Provide Targeted Technical Support
- Provide Organizational Improvement Support
- Manage Entire Product Program

### Increase In-House Bandwidth

- Consulting Projects
- Interim Management Support
- Contingent Staffing

## Areas of Focus

Small Molecule	Large Molecule	Vaccines	Gene Therapy	Cell Therapy	Microbiome	Blood Plasma
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## What makes us different

### Our Team

“Have been there and done that” – but are still eager to learn

Combines deep industry expertise with strong consulting skills

Is pragmatic – uses experience to design “fit for purpose” solutions



### Our Consulting Approach

Focuses on sustainable improvements and building in-house capabilities

Emphasizes partnering with our clients

Integrates our Quality and Operations capabilities